



# How we manage your money

This Fact Sheet is dated 6 September 2011 and incorporates by reference additional information into the Accumulation, Executive and Electrical Contractors Product Disclosure Statements dated 1 August 2009 and the Supplementary Product disclosure Statement dated 1 August 2010.

## Energy Investment Fund (EIF)

The EIF is a wholesale investment trust and the majority of the assets in the Scheme are invested through EIF. The Trustee of EIF is EIF Pty Limited which is a wholly owned subsidiary of the Trustee of EISS.

The Trustee of EISS, through its ownership of EIF Pty Limited, is responsible for selecting and managing the range of investment managers which collectively manage the portfolio of each strategy within EIF.

The Scheme adheres to the guiding principle that several carefully selected investment managers will over any reasonable period produce:

- More consistency
- Lower volatility and risk

- Better results.

Having a single investment manager is not likely to be as effective.

## What is an investment strategy?

An investment strategy is a group of specified assets to which the proportion of these are in line with the allocation range set out for that particular strategy.

In selecting an investment strategy, you are instructing the Trustee to invest the amount nominated into a pool of assets constructed by the Trustee, to give effect to the objectives of that strategy.

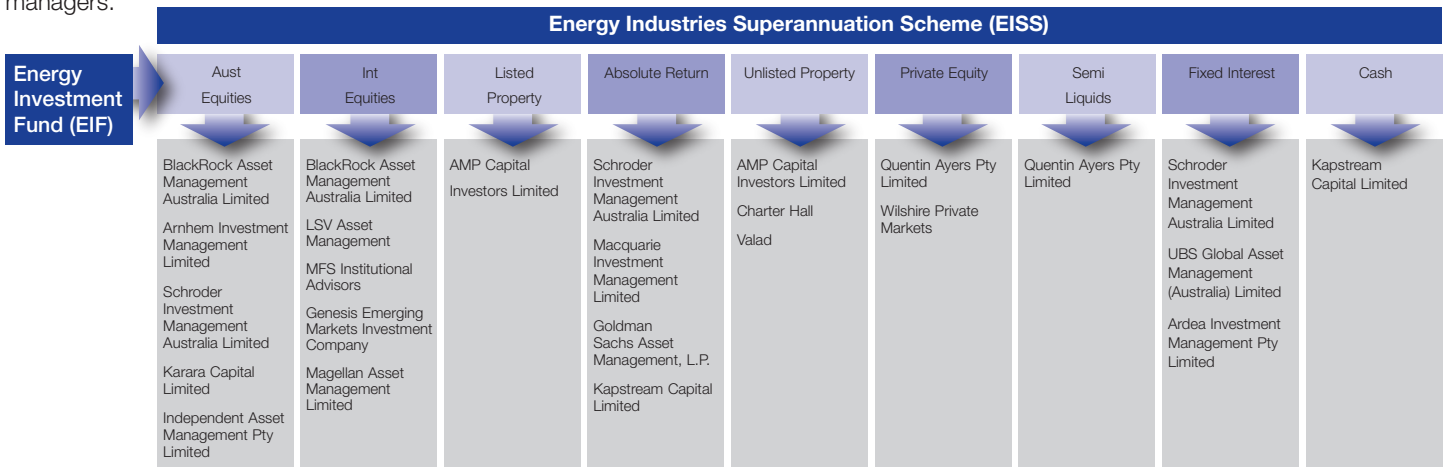
When making investment decisions for the portfolio's strategies, the Trustee does not take into account labour standards, environmental, social or ethical considerations.

**Your investment in the Scheme is not guaranteed. The value of your investment can rise or fall.**

Please note that investment managers and/or their weightings will change from time to time and that updated details will be provided in the Scheme's Annual Report and by updating the relevant Fact Sheets. The listing of investment managers here is as at Sept 2011.

## Diversification

The Scheme's assets are allocated to a range of investment managers. This is to ensure diversification of both investments and investment managers.



This paper is Australian made and certified under Environmental Management Systems ISO14001



ENERGY INDUSTRIES®  
SUPERANNUATION SCHEME

## Fact sheet



### Investment returns in recent years

Up-to-date information in relation to the annual effective net earnings for each of the most recent five financial years for each investment strategy are set out in the latest Annual Report, along with other related investment performance information.

You should note that the net earning rate reported in the Annual Report may not be the same as the rate experienced by members because of the timing differences and the reserving policy of the Scheme.

You should also be aware that past net earning rates are not a reliable indicator of future net earning rates.

More information regarding recent performance can also be found on the website or by contacting Member Services.

Please note that the information contained in this document is of a general nature only and does not constitute personal advice as it does not take into account your personal objectives, financial situation or needs. Any advice in this document is provided by FuturePlus Financial Services Pty Ltd (ABN 90 080 972 630) as an Australian Financial Services Licensee (AFSL 238445) on behalf of the Trustee of the Energy Industries Superannuation Scheme, Energy Industries Superannuation Scheme Pty Ltd (ABN 72 077 947 285). Energy Industries Superannuation Scheme Pty Ltd is an APRA Registrable Superannuation Entity Licensee (ABN Pool A - 22 277 243 559 and ABN Pool B - 64 322 090 181).

Members should not rely solely on this information and should consider their own personal objectives, financial situation and needs before acting on this information. Prior to making any investment decision you should obtain and consider the relevant Product Disclosure Statement (PDS) pertaining to your Scheme membership and seek professional investment advice. Date issued: 6 September 2011.

This paper is Australian made and certified under Environmental Management Systems ISO14001

**Energy Industries Superannuation Scheme Pty Ltd** (ABN 72 077 947 285) (ABN Pool A - 22 277 243 559 and ABN Pool B - 64 322 090 181)

**Sydney Office:** Ground Floor, 28 Margaret Street Sydney **Postal Address** PO Box N835, Grosvenor Place NSW 1220

**Tel:** 1300 369 901 **Fax:** (02) 9279 4131 **Website:** [www.eisuper.com.au](http://www.eisuper.com.au)